



Siemens Cranes

Energy efficient RTG

- Today and in the future -

ECO crane drives presentation

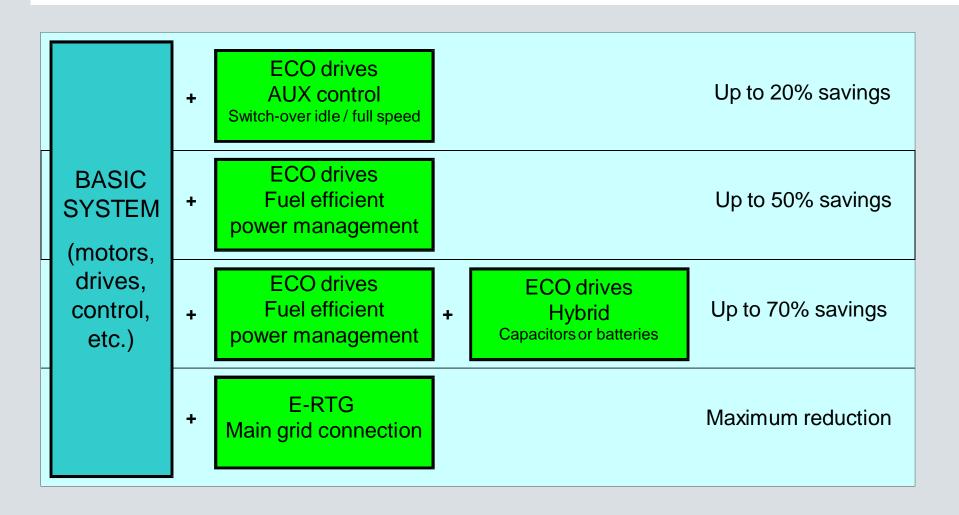






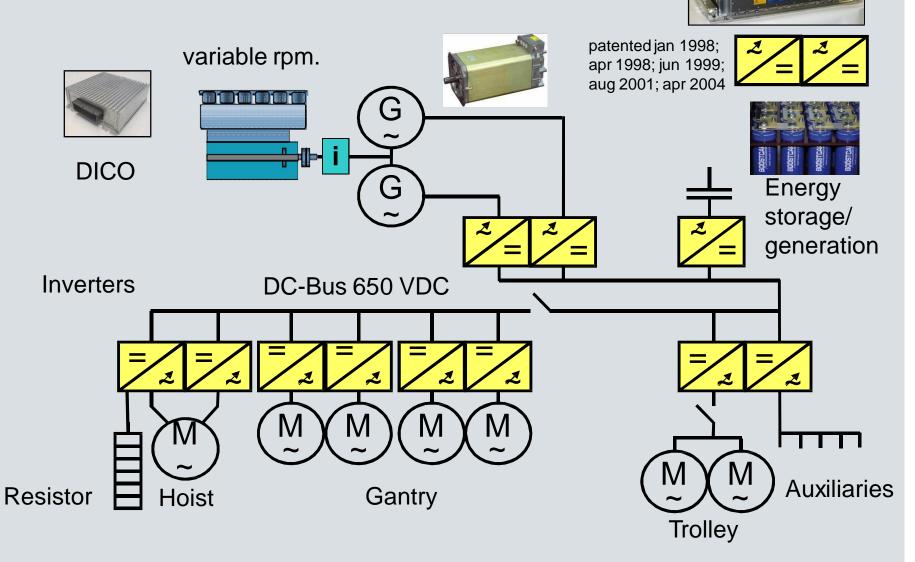


Energy saving scalable concepts



Previous ECO RTG configuration

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Previous ECO RTG package with hybrid



Conventional : 21 liters / hour

ECO-RTG : 10 liters / hour

ECO-RTG Supercaps : 6,5 liters / hour

Fuel savings up to 70%!

Source: APMT Algeciras

- energy storage to capture regenerated energy
- smaller diesel engine possible
- retrofit on ECO RTGs possible

Previous ECO RTG Operating Experience

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- > 175 systems delivered worldwide
- > 5 years in operation
- 18 projects for APM, DPWorld, PSA, HPH and TCB
- > 4 Mio. hours in accumulated commercial operation with proven savings
- > 4 years operational experience with super capacitor technologies
- End user sites in Spain, Morocco, India, China, Malaysia,
 Djibouti, Jordan, Jeddah, Vietnam, Turkey, Senegal,
 England, Colombia and Brazil
- experience with diesel engines by MAN (conventional control), SCANIA and MTU (CAN bus control).
- 1x ECO Hybrid crane running in Port of Felixstowe

ECO presentation 20 September 2013

 7x ECO Hybrid ECO RTG's under commissioning for Libra terminal, Brazil

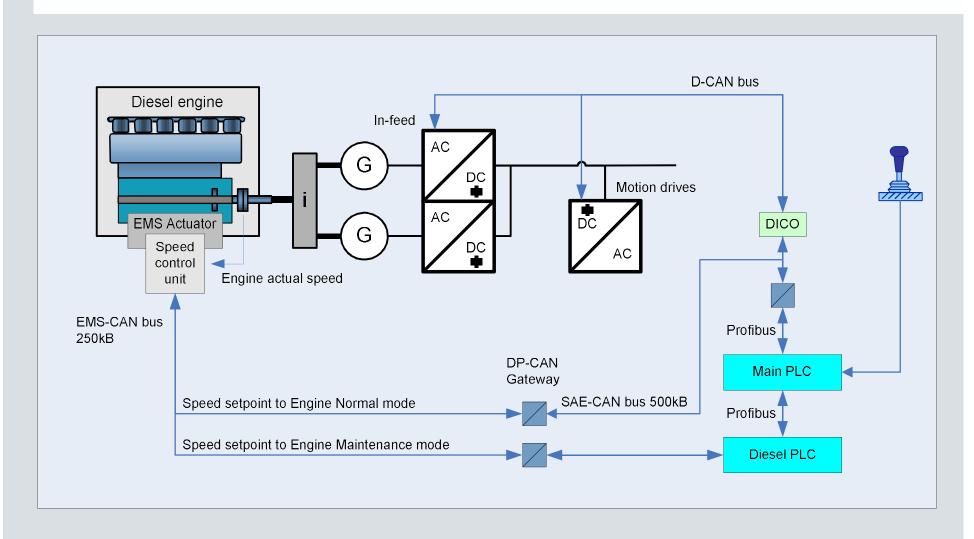




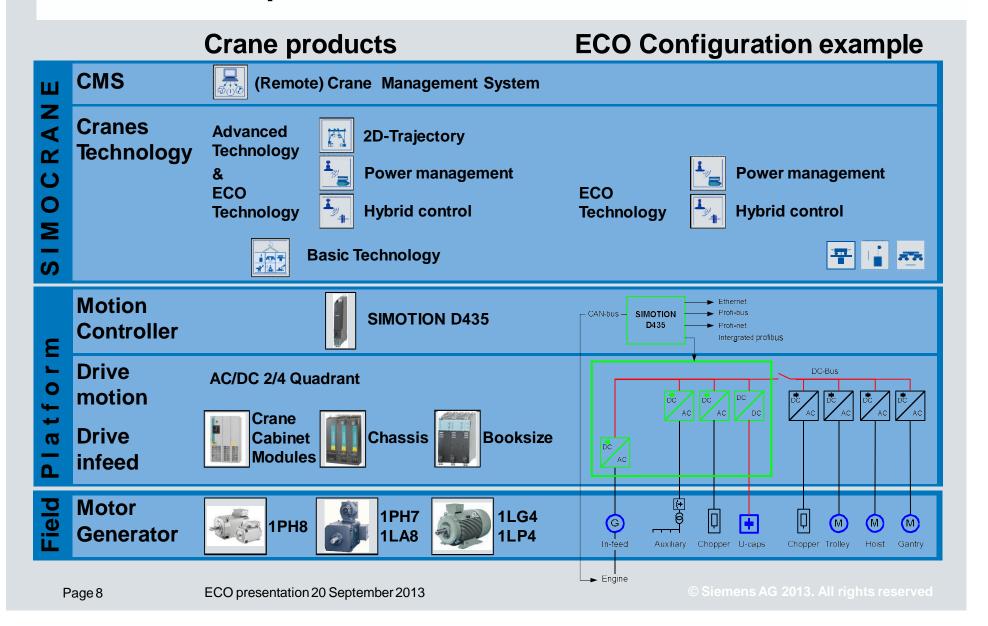




Future integrated Simotion D control

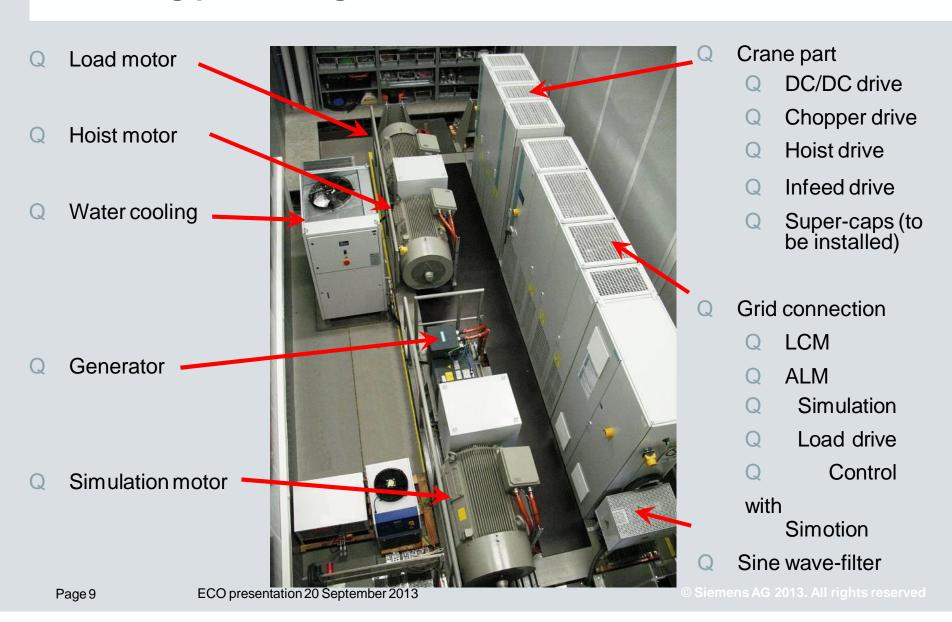


SIMOCRANE portfolio enhancement

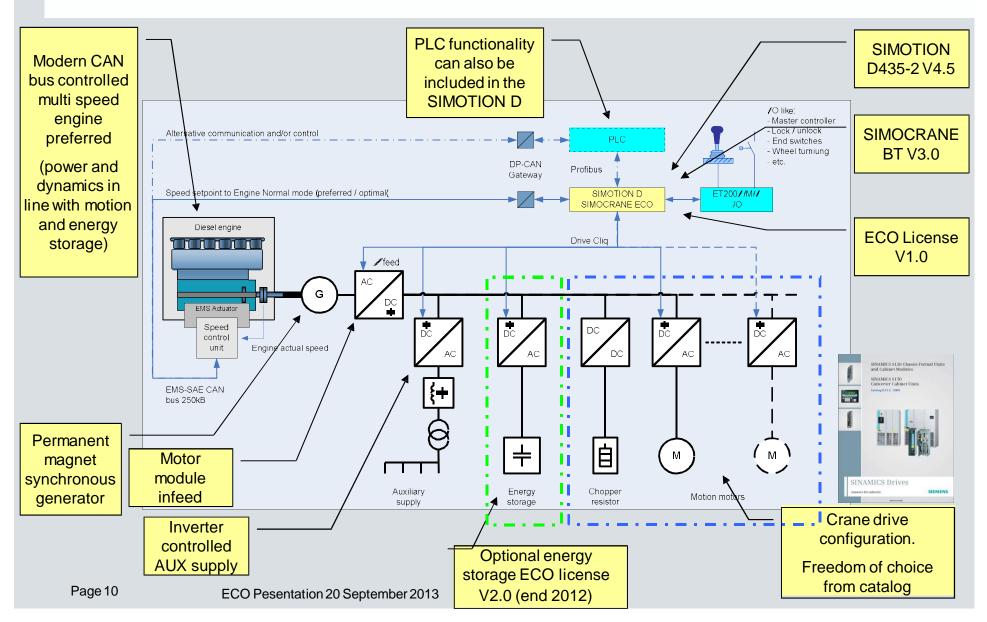


Test-installation with engine simulation enabling pretesting ECO behavior

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Installation preconditions



Future Product composition ECO4 Sinamics V1.0



Q 6GA..... selection from catalog, package containing



- Q CD providing
 - Q Eco software V1.0
 - Q Documentation
 - Q Web-start for ease of engineering / service



Q License paper









Grazie per la attenzione

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